

## New Client Information – For Managing Investments

### Client Information

Client Name: \_\_\_\_\_  
 Email Address: \_\_\_\_\_  
 Occupation: \_\_\_\_\_  
 Current / Last Employer: \_\_\_\_\_  
 Nature of Business: \_\_\_\_\_  
 Employment Length: \_\_\_\_\_  
 Employer Address: \_\_\_\_\_

### Spouse Information

Spouse Name: \_\_\_\_\_  
 Email Address: \_\_\_\_\_  
 Occupation: \_\_\_\_\_  
 Current / Last Employer: \_\_\_\_\_  
 Nature of Business: \_\_\_\_\_  
 Employment Length: \_\_\_\_\_  
 Employer Address: \_\_\_\_\_

### Additional Information

Home Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_  
 Driver's License Number: \_\_\_\_\_  
 Driver's License Expiration: \_\_\_\_\_

Date of Birth: \_\_\_\_\_  
 Work Phone: \_\_\_\_\_  
 Cell Phone: \_\_\_\_\_  
 Social Security #: \_\_\_\_\_  
 Education Level: \_\_\_\_\_  
 Last Year's Income: \_\_\_\_\_  
 Mother's Maiden Name: \_\_\_\_\_

Date of Birth: \_\_\_\_\_  
 Work Phone: \_\_\_\_\_  
 Cell Phone: \_\_\_\_\_  
 Social Security #: \_\_\_\_\_  
 Education Level: \_\_\_\_\_  
 Last Year's Income: \_\_\_\_\_  
 Mother's Maiden Name: \_\_\_\_\_  
 Home Phone: \_\_\_\_\_  
 Bank Name: \_\_\_\_\_  
 Bank Account Number: \_\_\_\_\_  
 Bank Routing Number: \_\_\_\_\_

### Services to provide (check all that apply):

|   |   |
|---|---|
| <input type="checkbox"/> Advisory Investment Services<br><input type="checkbox"/> Brokerage Investment Services<br><input type="checkbox"/> Insurance & Annuity Services<br><input type="checkbox"/> Cash Flow & Debt Management<br><input type="checkbox"/> Family Risk Management | <input type="checkbox"/> Special Situations Planning<br><input type="checkbox"/> Business Planning<br><input type="checkbox"/> College Education Planning<br><input type="checkbox"/> Retirement Planning<br><input type="checkbox"/> Legacy Planning |
|---|---|

### Additional Notes / Questions / Concerns:

---



---



---



---



---



---



---



---



---



---



---



---



---



---

See Back Side

### For Office Use Only:

\_\_\_\_\_ E-File Cabinet      \_\_\_\_\_ ACT      \_\_\_\_\_ Bill Quick      \_\_\_\_\_ Constant Contact      \_\_\_\_\_ Avantax  
 \_\_\_\_\_ Purple Fold (PROSP)      \_\_\_\_\_ Green Folder (BK / DTF)      \_\_\_\_\_ Yellow Folder (ADV)      \_\_\_\_\_ Pink Folder (INS / ANN)

## New Client Information – For Managing Investments

### Primary Beneficiary Information: (spouse, siblings, children, charity, trusts, etc.)

|                       |                     |                         |
|-----------------------|---------------------|-------------------------|
| Beneficiary #1 Name:  | Social Security #:  | Birthdate:              |
| Addr./City/State/Zip: |                     |                         |
|                       | Relation to Client: | Designated % of Assets: |
|                       |                     |                         |
| Beneficiary #2 Name:  | Social Security #:  | Birthdate:              |
| Addr./City/State/Zip: |                     |                         |
|                       | Relation to Client: | Designated % of Assets: |
|                       |                     |                         |
| Beneficiary #3 Name:  | Social Security #:  | Birthdate:              |
| Addr./City/State/Zip: |                     |                         |
|                       | Relation to Client: | Designated % of Assets: |
|                       |                     |                         |
| Beneficiary #4 Name:  | Social Security #:  | Birthdate:              |
| Addr./City/State/Zip: |                     |                         |
|                       | Relation to Client: | Designated % of Assets: |

### \*\*You Must Check One Box Below:

If any primary beneficiary is not alive when the last surviving account owner dies, or if that primary beneficiary disclaims his/her interest, his/her share shall be distributed as follows:

- To the remaining beneficiary(ies) on a pro rata basis (proportionate to the designated percentages)
- To the applicable contingent beneficiary(ies) designated in the Contingent Beneficiary Designation section below
- To the last surviving account owner's estate
- To the heirs of the pre-deceased / disclaimed primary beneficiary(ies) per stirpes. (Read detailed explanation below)

### Contingent Beneficiary Information: (these are backup beneficiaries to primary beneficiaries)

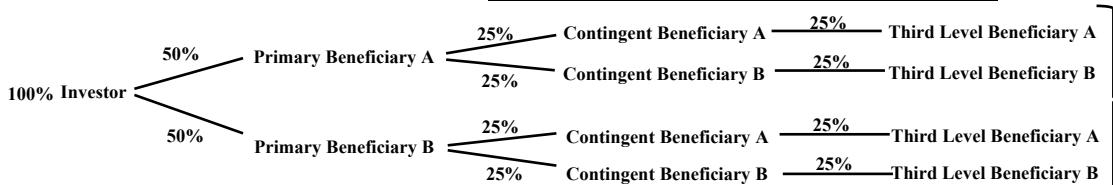
|                                      |  |            |
|--------------------------------------|--|------------|
| Contingent #1 Name:                  | Social Security #:                         | Birthdate: |
| Address:                             |  |            |
| Contingent to Primary Beneficiary #: | Designated % of Primary Beneficiary Share: |            |
|                                      | Relation to Client:                        |            |
|                                      |  |            |
| Contingent #2 Name:                  | Social Security #:                         | D.O.B.:    |
| Address:                             |  |            |
| Contingent to Primary Beneficiary #: | Designated % of Primary Beneficiary Share: |            |
|                                      | Relation to Client:                        |            |
|                                      |  |            |
| Contingent #3 Name:                  | Social Security #:                         | D.O.B.:    |
| Address:                             |  |            |
| Contingent to Primary Beneficiary #: | Designated % of Primary Beneficiary Share: |            |
|                                      | Relation to Client:                        |            |
|                                      |  |            |
| Contingent #4 Name:                  | Social Security #:                         | D.O.B.:    |
| Address:                             |  |            |
| Contingent to Primary Beneficiary #: | Designated % of Primary Beneficiary Share: |            |
|                                      | Relation to Client:                        |            |

### \*\*\*Optional Per Stirpes Designation:

Check this box only if you would like to designate the contingent beneficiary(ies) named in this section to share in

- the account per stirpes. "Per Stirpes" means if any contingent beneficiary is not alive assets transfer to him/her, or if that contingent beneficiary(ies) disclaims his/her interest, his/her share shall pass to his/her descendants evenly proportioned (Ex: 50% each would be designated if you have two descendants)

#### Understanding Beneficiaries & Per Stirpes Designation:



Per Stirpes allows the third level beneficiaries to receive the proportionate interest of the contingent beneficiaries. No Per Stirpes means if a contingent dies or forgoes his/her interest, the other contingent gets the leftover interest instead of the third level beneficiaries.